### 一带一路 METRANS

**METRANS** 

INTERMODAL OPERATOR WITH THE LARGEST RAIL & TERMINAL NETWORK IN EUROPE

**Carbon Neutral** 

Transport

ETRANS

**METRANS** 2021 figures

**General information:** founded 1991, 100% HHLA

Revenue: nearly 490 600 000 EUR

Intermodal: over 1 380 000 TEU

**Depots:** over 1 215 685 TEU

Employees: 2 244 (December 2021)



### **Profile of the METRANS Group**

Terminals, Locomotives, Wagons and Repair Shops

8 HUB terminals & depots Czech Republic, Slovakia, Poland, Hungary and Austria

**11 inland terminals & depots** *Czech Republic, Slovakia, Poland & Germany* 

**Over 2 million m<sup>2</sup> on Depot & Terminal capacities** 

More than 100 locomotives

More than 3 000 wagons

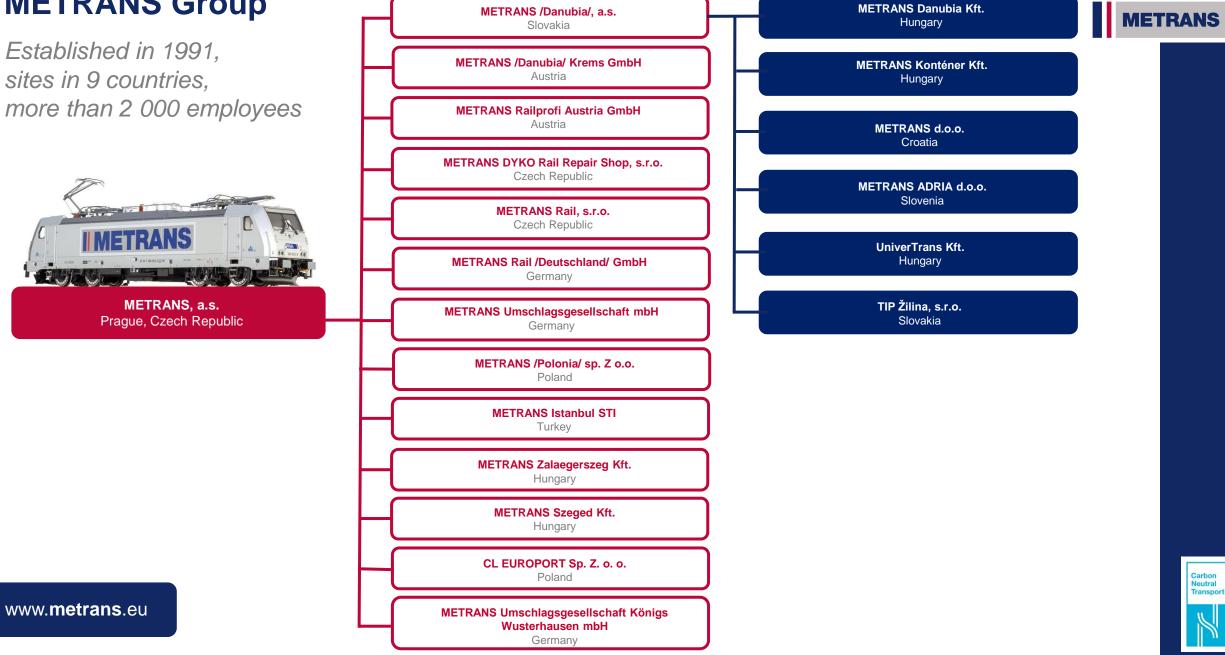
2 repair shops for locomotives & wagons Kolin & Dunajska Streda

Offices in the ports of Hamburg, Bremerhaven & Koper



### **METRANS Group**

Established in 1991, sites in 9 countries,



#### The largest European network

We provide all-inclusive just-in-time intermodal rail-road transportation service

METRANS operates own shuttle trains with cargo in maritime deep sea and short sea and for long haul trains

Transport of standard equipment, reefers, tank and special containers to / from the Czech Republic / Slovakia / Hungary / Germany / Austria / The Netherlands / Belgium / Slovenia / Poland / Italy

We connect these countries by rail with major European ports Hamburg / Bremerhaven / Rotterdam / Duisburg

or southbound rail connection to **Koper / Trieste / Rijeka** 



METRANS

#### **METRANS**

From/To

Hamburg

Bremerhaven

Bremerhaven

Bremerhaven

Bremerhaven

Bremerhaven

Rotterdam

Rotterdam

Duisburg

Koper

Koper

Praha

Praha

Praha

Praha

Ceska Trebova

Ceska Trebova

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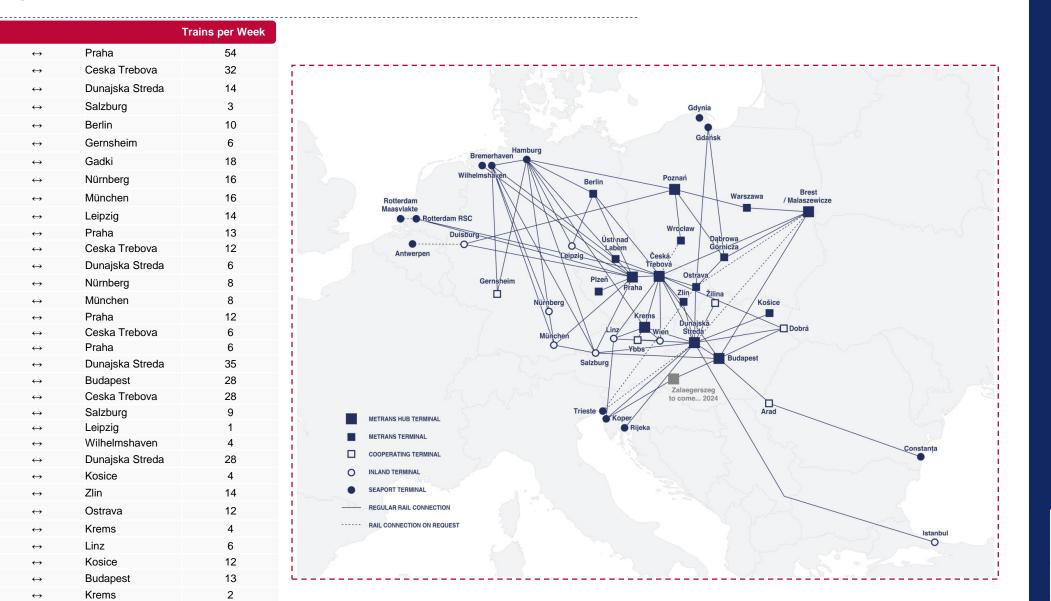
Nürnberg

Over 600 regular train connections per week

München

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Carbon

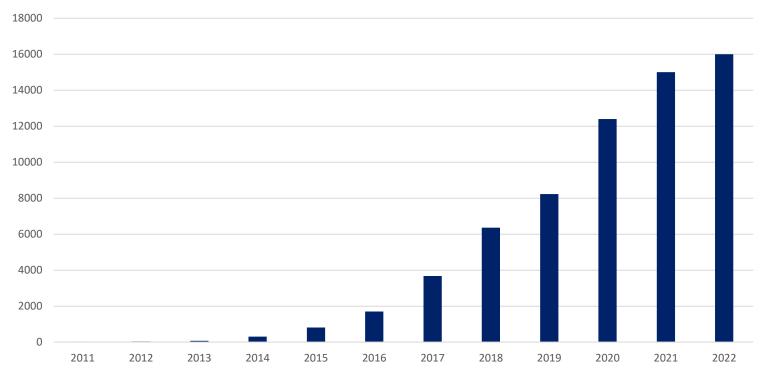
Neutral

METRANS

## Is there a real demand for rail movements between CHINA & EUROPE and v.v. ?

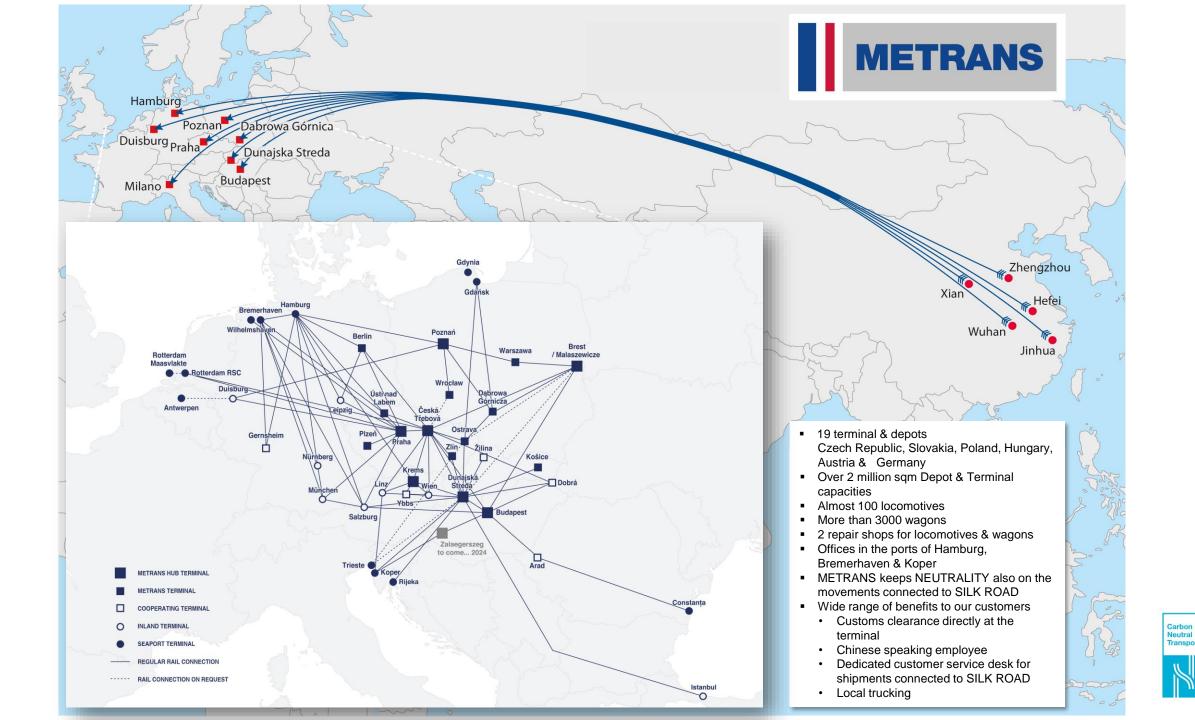
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
TOTAL No. of trains on the Silk Road	17	42	80	308	815	1702	3673	6363	8225	12400	15000	16000

#### **TOTAL No. of train on the Silk Road**





**METRANS** 



### Why to choose METRANS NETWORK & SOLUTION

We connect The Belt and Road initiative to the Europe via

Malaszewice / Brest (PL / BY)

with our network of own, high sophisticated container terminals & depots and modern railway HUBs in

Prague (CZ) / Ceska Trebova (CZ) / Dunajska Streda (SK) / Budapest (HU) / Poznan (PL)



### **Connection To SILK ROAD**

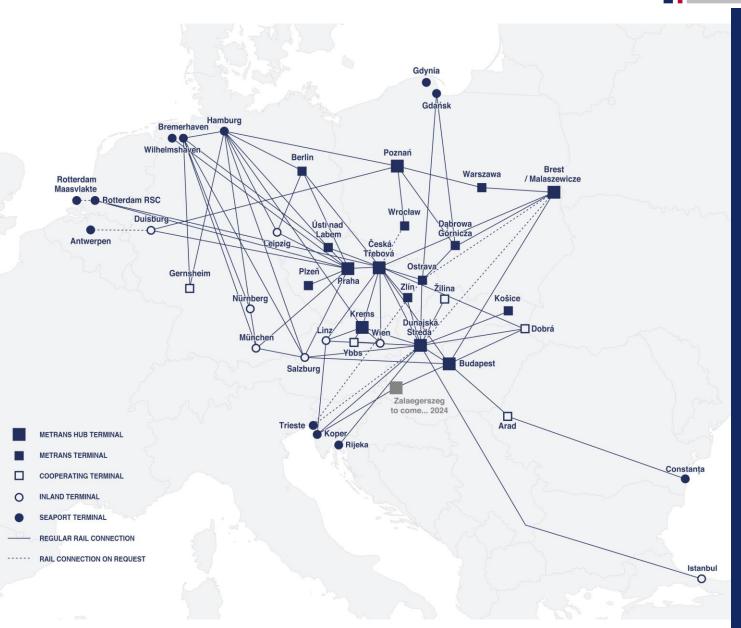
#### METRANS

#### Xian & Wuhan – Ceska Trebova (CZ)

- 2 x Trains ex Xian per week
- 1x Train ex Wuhan per week
  - o Routing via Malaszewicze
  - HUB Concept to METRANS Network connection to Prague, Dunajska Streda, Krems, Salzburg, Budapest, Hamburg, Duisburg

#### Zhengzhou – Hamburg (DE)

- 2 x Trains per week
  - Direct connection to Hamburg and via Hamburg to Munich
- Zhengzhou Dabrowa Gornicza (PL)
  - 1 x Train per week
- Xian Milano (IT)
  - 1 x Train per week
- Jinhua Budapest (HU)
  - 1 x Train per week





## Why to choose our network for cargo from / to Far East?

Connect your cargo to METRANS network!

- METRANS operates regular weekly trains and supports partners from several Chinese origins as well as destinations and connecting them with our network
- Only last / first mile from / to ''HUB'' or ''END'' terminal is arranged by trucks
- By using of latest technologies and innovations on the field of transport and handling we are reducing CO<sub>2</sub> emissions as much as possible.
- Possibility to connect with terminals of other operators using METRANS network within the whole Europe – neutrality guaranteed
- Dobra terminal on the border with Ukraine as entry point to European Union and perfect connection to METRANS network
- Malaszewicze / Brest terminals connected



## Why to choose our network for cargo from / to Far East?

METRANS

Connect your cargo to METRANS network!

- Strong and fast growing network of METRANS allows to find the most efficient way for your cargo
- Ability to combine export cargo from different European countries and choose the nearest HUB terminal (Ceska Trebova, Dunajska Streda or Budapest)
- Ready for a new alternative solution (i.e. via Turkey/Azerbaijan/Constanta to EU)

# Why to choose our network for cargo from / to Far East?

Connect your cargo to METRANS network!

- METRANS keeps neutrality also on the movements connected to SILK ROAD
- High quality service METRANS keeps on all of his services highest standards
- Cargo connected to Europe largest rail & terminal network
- Wide range of benefits to our customers
  - Customs clearance directly at the terminal
  - Chinese speaking employee
  - Dedicated customer service desk for shipments connected to SILK ROAD



### THANK YOU FOR YOUR ATTENTION!





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